

# THE LIST

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## TOP SOUTH FLORIDA EXECUTIVE SEARCH FIRMS

RANKED BY 2013 SOUTH FLORIDA REVENUE

Rank	Name / Prior (First ranked in 2011) / URL	Address	S. Florida Revenue, 2013 (in millions)	S. Florida Revenue, 2012 (in millions)	South Florida Consultants	South Florida Offices	Year Founded Locally	Top Local Official(s)
1	<b>TekPartners</b> www.tekpartners.com	5800 Coral Ridge Drive Suite 200 Coral Springs 33076 954-656-8900	\$109.4	\$82.5	48	2	2003	Vito Scotero and Harris Katz vscotero@tekpartners.com hkatz@tekpartners.com
2	<b>Steven Douglas Associates</b> www.stevendouglas.com	1303 International Parkway Suite 502 Sunrise 33325 954-185-8595	\$90.2	\$17.7	33	1	1984	Steven Sackis ssackis@stevendouglas.com
3	<b>Albion Staffing Solutions</b> www.albionstaffing.com	2520 N.W. 87th Ave. Suite 100 Coral 33172 305-406-1300	\$16	\$15	20	5	1996	James Conisher jconisher@albionstaffing.com
4	<b>Ascendo Resources</b> www.ascendoresources.com	1 Alhambra Plaza, Suite 1220 Coral Gables 33134 305-433-1221	\$15	\$5.8	25	3	2009	John A. Pena and Eugene Poler jpena@ascendoresources.com epoler@ascendoresources.com
5	<b>Atlantic Partners</b> www.atlanticpartnerscorp.com	6801 Broken Sound Parkway Suite 506 Boca Raton 33487 561-912-9363	\$14	\$13	7	1	2007	Monroe Gang mgang@atlanticpartnerscorp.com
6	<b>Genesis Global Recruiting</b> www.genesis-global.com	3300 S.W. 148th Ave., Suite 136 Micanon 33027 954-413-5397	\$10.4	\$7.2	12	1	1999	Anna Church achurch@genesis-global.com
7	<b>Sanford Barrows Group</b> www.sanfordbarrows.com	7665 Davis Road Extension Hollywood 33024 305-999-6240	\$9.4	\$8.1	40	2	2003	Drew L. Seder dseder@sanfordbarrows.com
8	<b>American Recruiting and Consulting Group</b> www.amrgonline.com	2480 N. Commerce Parkway Suite 308 Weston 33326 954-342-0550	\$8.2	\$7.5	1	1	1998	Gregg Potolsky greggp@amrgonline.com
9	<b>Blue Horizon Tek Solutions</b> www.bluehorizontek.com	6820 Lyons Technology Circle Suite 200 Coral Creek 33075 954-739-6200	\$8	\$6.2	8	1	2005	Eric Silverman eric@bluehorizontek.com
10	<b>Diversified Search</b> www.diversifiedsearch.com	300 S. Biscayne Blvd., Suite 1500 Miami 33131 305-679-6230	\$5.7	\$5	5	1	1990	Judith M. von Seidewitz
11	<b>Heidrick &amp; Struggles</b> www Heidrick.com	501 Washington Ave., Suite 502 Miami Beach 33139 305-262-0246	\$5.1	\$5	3	1	1998	Gary Matthew Cole gary@heidrick.com
12	<b>Nason &amp; Nason</b> www.nasonsearch.com	95 Merrick Way, Suite 460 Coral Gables 33134 305-436-1000	\$4.1	\$3.7	16	2	1994	Dennis M. Nason dnason@nasonsearch.com
13	<b>MSH Group</b> www.mshgroupconsulting.com	1361 Seagraves Corporate Parkway, Suite 200 Sunrise 33311 954-621-1071	\$4	\$2	10	1	2011	Dr. Richard cc.richard@mshgroupconsulting.com
14	<b>SherlockTech Staffing</b> www.sherlocktech.com	1666 J.K. Causeway, Suite 604 Miami Beach 33141 305-693-0500	\$3.3	\$3.1	18	2	2006	Alex Finkhauser alex@sherlocktech.com
15	<b>WolfCreek Consulting</b> www.wccstaffing.com	3320 Pineda Road, Suite 207 Coral Springs 33067 954-344-4993	\$2.5	\$2.4	12	2	1997	Jay L. Reynolds jreynolds@wolfcreekstaffing.com
16	<b>MSI Consulting</b> www.msiconsulting.net	Grades Road, Suite 103 Boca Raton 33431 954-332-1424	\$2.5	\$1.9	10	1	1998	Peer Snaep and Judy Moore peer@msiconsulting.net judy@msiconsulting.net
17	<b>Cutting Edge Recruiting Solutions</b> www.cerow.com	301 Yamato Road, Suite 3100 Boca Raton 33431 561-910-8000	\$2.5	\$1.4	12	1	2000	Andy Cohen acohen@cerow.com
18	<b>Jack Richman and Associates</b> www.jackrichman.com	8790 N. Andrews Ave., Suite 209 Fort Lauderdale 33309 954-189-9563	\$2.8	\$2.6	6	1	1985	Jack A. Richman jackrichman@jackrichman.com
19	<b>Michael Aaron Staffing</b> www.masstaffing.com	5590 Grades Road, Suite 500 Boca Raton 33431 561-829-9293	\$2.6	\$1.1	7	1	2011	Aaron Krafis akrafis@masstaffing.com
20	<b>answerQUEST</b> www.answerquest.net	2025 S. Federal Highway Hollywood 33020 954-728-8301	\$2.4	\$2.3	13	1	1998	Paul Sittsky psittsky@answerquest.net
21	<b>Solomon Search Group</b> www.solomonsearch.com	1451 W. Cypress Creek Road Fort Lauderdale 33309 954-756-1300	\$1.8	\$1.8	7	2	2000	Felice Solomon felice@solomonsearch.com
22	<b>Masterson Recruiting</b> www.mastersonrecruiting.com	4770 Biscayne Blvd., Suite 1110 Miami 33137 305-615-2848	\$1.7	N/A	N/A	N/A	2011	Robert Masterson robert@mastersonrecruiting.com
23	<b>Kunin Associates</b> www.kuninassociates.com	608 S.E. Sixth St., Suite 4 Fort Lauderdale 33305 954-468-1636	\$1.5	\$1.5	7	1	1995	Jo-Anne Kunin jokunin@kuninassociates.com
24	<b>Caruso &amp; Associates</b> www.carusoassociates.com	992 Stinson Way, Suite 201 West Palm Beach 33411 561-683-2336	\$1.4	\$1.2	2	1	1992	Dennis J. Caruso dcaruso@carusoassociates.com
25	<b>Creative Financial Staffing</b> www.cfsstaffing.com	401 E. Las Olas Blvd., Suite 1109 Fort Lauderdale 33301 954-262-2905	\$1.3	\$1.3	2	1	2006	Mike Rubin mike.rubin@cfsstaffing.com

NOTES: N/A - Would not disclose



### ► CLOSER LOOK

## \$267.4

In millions, the total 2013 revenue of the Top 25 executive search firms.

## 27.9%

Percentage increase in total revenue from 2012 to 2013.

### TOP 5 BY S. FLORIDA CONSULTANTS

TekPartners	48
Sanford Barrows Group	40
Ascendo Resources	35
Steven Douglas Associates	33
Albion Staffing Solutions	20

### JUST MISSED IT

Strategic Professional Staffing	\$1.2M
Key Technical Resources	\$1.2M
Now Hiring You LLC	\$1.1M
Messett Associates	\$1M
OpenProfs LLC	\$1M

### ABOUT THE LIST

Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the South Florida Business Journal. Only those that responded to our inquiries were listed. Ties broken by 2012 revenue.

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► **INSIDE THE NUMBERS**

**TOP 5 BY PLACEMENTS \$35K-\$50,000**



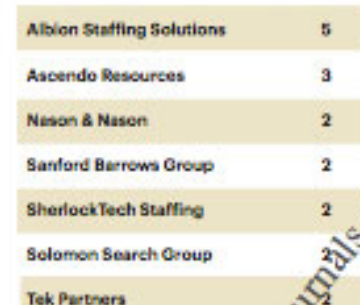
**TOP 5 BY PLACEMENTS \$50,001-\$100K**



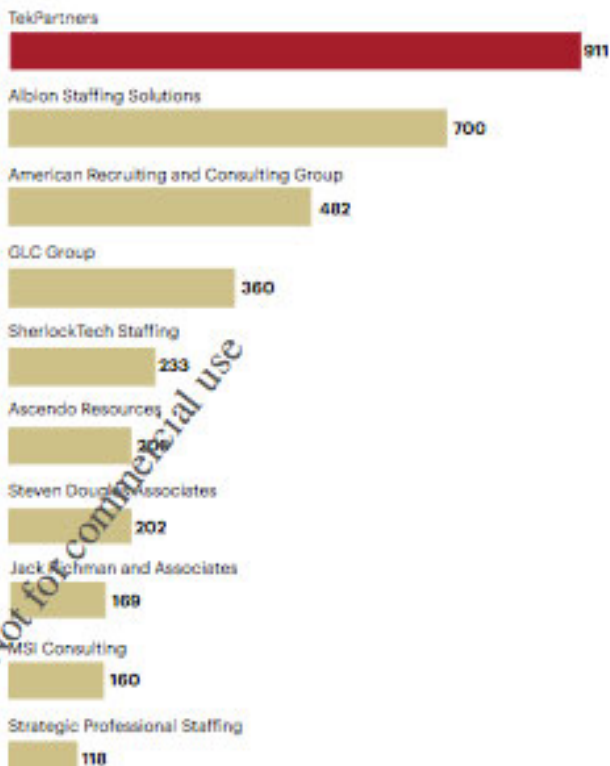
**TOP 5 BY PLACEMENTS \$100,001+**



**TOP 5 BY SOUTH FLORIDA OFFICES**



**TOP 10 BY TOTAL PLACEMENTS**



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